



Banker brief

OVER
40 YEARS
OF IMPACT

colorado
enterprise
fund

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Benefits for Your Customers & Your Bank

- Offer a positive solution to your small business customer's needs by referring them to Colorado Enterprise Fund (CEF), a nonprofit community-based lender, rather than sending them to a competing bank.
- Maintain your deposit and service relationship with your small business banking customer while they get financing from CEF.
- Make a deal work with CEF when your bank can't finance the entire request.
- Receive CRA credit for your bank through your partnership with CEF.
- Partner with CEF to help small business owners build credit, positive cash flow, and collateral to become bankable in the future.

Role of Colorado Enterprise Fund

- We finance existing small businesses and startups when your bank cannot.
- We provide one-on-one business training and coaching to help your small business customer become bankable for you in the future.
- We create economic stability in your community by supporting small business development with affordable loans and technical assistance.

CEF Provides Loans for

- Working Capital
- Equipment or inventory purchase
- Purchase of a franchise or existing business
- Business property improvements
- GAP financing for real estate
- Refinancing debt

CEF Provides Loans to

- Startup businesses up to \$250,000
- Existing businesses up to \$500,000
- Any business up to \$250,000 with SBA Community Advantage

Typical Loan Terms

- Rates and terms vary depending on loan size, credit and use of funds
- Flexible criteria for credit and collateral
- Term loans and revolving lines of credit
- Convenient online application



Have a referral? Want to learn more?

Contact us by
 phone: **303.860.0242**
 email: **info@coloradoenterprisefund.org**
 refer a business online: **coloradoenterprisefund.org/referrals/**

